

Mr. J. Abele
Founder & Owner
The Kingbridge Conference Centre and Institute
12750 Jane Street
King City (Toronto) ON L7B 1A3

FESTO

Thomas Lichtenberger
President & CEO

Dear John;

December 19, 2013

First of all, I wanted to again thank you for taking the time to personally speak with our leadership team about innovation in industry during our Strategic Planning off-site at Kingbridge. This was the first time that we had conducted meetings at your Conference Centre and the experience was amazing.

During the initial conversations with your Sales Department we were provided with numerous options and experiences that would ensure successful meeting results.

The facilitation provided by your *Meeting Experience Architect* was a perfect blend of thought-provoking exercises and the deployment of a very effective collaboration technology, which enabled us to develop a strategic plan that was comprehensive and grounded in cross-functional engagement, understanding and commitment.

I guess that level of partnership is what attracted me to return with our entire National sales organization several weeks later for our two-day 2014 Kick-off Meeting, during which we cascaded our strategy through workshops around key business initiatives.

Looking forward to exploring how we will continue to leverage the wisdom behind your vision for Kingbridge when we invest invaluable time away from the day-to-day operation for leadership development and cross-functional integration for executing our business strategy in 2014.

Best Regards,



Thomas Lichtenberger
President & CEO

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